**Are you ready to expand your career in Residential Field and/or Venue Sales and earn the money you deserve? Are you looking for a fast track route to Management and running your own territory within our group?**

BPM Sales Solutions is Ireland's best event and exhibition sales Company. We have sales teams throughout the country selling on behalf of our business partners. We are becoming well known for our expertise in Event sales outsourcing. In association with our business partners Phonewatch, we are currently seeking enthusiastic and motivated residential sales representatives and Event Sales Representatives nationally as we continue to expand and build on our reputation for delivering results.

Initial Responsibilities as an **Event Sales Representative**:

As an Event Sales representative you will be responsible for running our business partners sales events with your team at different venue locations within your region each week. Our events typically run 3-4 days per week depending on the time of the year. For Full time Event Sales representatives, the other 2 days are spent conducting Call backs, some residential & business to business sales and sales administration.

You will be responsible for ensuring your targets are achieved each week.

BPM prefer to promote our Event Sales Representatives from within the group to Team Leader and Territory Manager roles, therefore the scope and remit of your role can change quite quickly if you want to progress into other roles.

We offer:

\* Company vehicle and fuel expenses (Team Leader & Territory Manager)

\* €19,000 basic wage per annum and a highly competitive commission structure, OTE of €20,000 - €40,000 (increases with different roles). Salary kicks in after initial 4 week training-in-period where you will be on a Commission only model. Commission only model offers upfront payments from the week you start. Expenses where applicable are covered within the training-in-period.

\* We run a monthly Bonus Structure & monthly Incentive scheme.

\* Company phone (Team Leader & Territory Manager)

\* Full Training and on-going Sales coaching provided (All roles)

\* Excellent career progression opportunities (All roles)

\* An open and fun working environment: We know full well we wouldn’t be where we are today without our fantastic team, so we encourage our team to always be suggesting new ways in how we work to ensure we can always do better. We hold Team Quarterly fun days and ensure our teams are recognised and rewarded for their hard work.

Qualifications:

About you:

\* Outgoing and enthusiastic person who is motivated to reach high earnings

\* Target driven to meet weekly sales

\* Outstanding communicator who enjoys dealing with the general public

\* Experience is desired but not necessary as full training is provided

\* Full driving licence is preferable.

***To apply for roles with BPM, Please send your CV along with a cover letter to Rachael@Bpmsales.ie or contact the office on 0818911811 for further details.***